



Nephrology Today

Nephrology Today interview with Brian O'Dea What to Know When Signing a Medical Director Agreement

5 months

Medical Nephrology ...



NEPHROLOGY TODAY INTERVIEW WITH BRIAN O'DEA

What to Know When Signing a Medical Director Agreement

Brian O'Dea is the CEO of Tower Physicians Solutions and currently the CFO & COO of Nephrology Associates of Northern Illinois, (NANI). Tower was started in 2015 to help independent Nephrology Medical Practices with nephrology-specific medical practice management services.

[soundcloud podcast](#)

"We could see that there was a demand for practice management support in our field and knew we had the resources to offer that support to smaller practices. With almost 50 years of experience in Nephrology private practice, NANI is uniquely positioned to leverage our expertise and resources to help other nephrologists maintain stable and successful practices," says O'Dea. The team at Tower knows nephrology better than anyone in the Practice Management field because their team members support NANI's 93 nephrologists. In turn, they use that experience to help Tower clients. Brian hopes that physicians will see Tower as a valuable resource to navigate the time-consuming, but essential, minutia that goes into running their back office. This might include billing, accounting, quality program compliance and more.

Brian and his team are attending this year's ASN Kidney Week to learn from other medical experts on the latest in kidney care. Staying up to date on medical trends, science and breakthroughs in kidney treatment is what sets Tower and NANI apart. Let's listen to Brian's podcast as he discusses what nephrologists need to know when signing a medical agreement.

Brian is a licensed CPA, State of Illinois and an entrepreneurial business leader with Management and Finance experience in Healthcare, Banking, Commodities and Manufacturing. He is a Certified and licensed Public Accountant who holds an MBA from DePaul University and an undergraduate degree from the University of Illinois. Currently CFO and COO of Nephrology Associates of Northern Illinois, one of the largest Nephrology practices in the U.S., Brian has helped modernize and transform core operations for efficiency and to build a platform for growth. In his 12 years with NANI, Brian has more than doubled revenues and physician members. He has led expansion into joint ventures for dialysis and real estate, access centers and lab management services.

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